

Hay:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Hay are quoted on full, 20 KT per 40-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Busan, South Korea

Hay

Monthly Market Share For: July 2005

Month\Year: 266.0 \ 101.5

		Market	Transit Time in Days	Ocean Rate								
Carrier	Market Share	Share CY			BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	59%	25%	11									
Hyundai	19%	15%	11									
Meditteranean	8%	17%	20									
Zim Line	5%	7%	20	\$500								\$500
SAF Marine	5%	15%										
Hanjin	4%	4%	11									
Wan Hai	0%	15%	20									

Weighted Average Container Rate

\$500

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

2%

8%

3%

13

13

14

2%

0%

0%

Hay

Monthly Market Share For: July 2005

Month\Year: 410.6 \ 2,552.3		Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	30%	28%	13									
Wan Hai	25%	29%	18	\$450								\$450
APL	12%	4%	16									
Hyundai	11%	3%	14									
SAF Marine	8%	7%										
Maersk-SeaLand	8%	10%	19	·				_			·	
Lloyd Trestino	3%	6%	14									

Weighted Average Container Rate

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\$450

Hanjin

K Line

Evergreen

SAF Marine

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

1%

1%

Hay

Monthly Market Share For: July 2005

Month\Year: 988.0 \	Market	t Transit											
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	24%	33%	10										1
Meditteranean	23%	31%	23	\$500									\$500
MOL	18%	9%	10										
OOCL	16%	8%	11	\$961	\$410	\$40	51%						\$1,901
cosco	7%	6%	10	\$1,190									\$1,190
Hyundai	4%	1%	11										
Yang Ming	3%	4%	10										
Zim Line	2%	2%	26										
Hanjin	1%	2%	10										

Weighted Average Container Rate \$1,101

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